

F.A.Q BEFORE 2018 - Guests

Dear friends,

You will be attending the Before at Les Assises in October. We are very proud to count you among those for whom this first edition will be a great time of meetings and discussions among cyber security experts. The Before maintains the spirit and quality of Les Assises while proposing completely different content. To assist you, we have prepared the following FAQ with answers to some of the questions you may have regarding this event's content and organisation. Naturally, our entire team is at your disposal should you wish to contact us directly regarding your stay and your attendance.

1) What is the Before and who is it for?

The Before is a premium event before Les Assises that brings together close to 200 cyber security experts: 150 end users and 44 people representing 22 partners. End users are invited by DG Consultants (but can they if they wish to be invited by the partners on the rest of Les Assises) and are primarily CISOs, ISSPs and ISDs.

2) How are end users selected?

The end users are selected based on several criteria:

- * Co-opted by commission presidents
- * Key accounts per commission sector
- * Sponsored by partners

DG Consultants will approve their profiles. Guests can register for the session of their choice based on availability (a guest suggested by a partner will not automatically be at the same session as the partner).

3) How are partners selected?

The Before is reserved for certain Les Assises partners (Leader Kits and Solution Spaces). Their representatives are Country Managers, evangelists, R&D managers, technical directors, etc., always people having a medium-term view of issues and of the ISS market.

4) How are the commissions run? Can we select a session?

The round tables are held on Tuesday morning before lunch. There is one for each Commission. They are composed of 2 partners + the two chairmen of the Commission and moderated by the moderator of the Commission. Their purpose is to take stock of the problems of the sector of the commission and to define the main lines of work that will be discussed in the afternoon. All members of the commission (guests and partners) are invited to come and listen to the round table.

5) What about the lunch?

Each partner has a table of 8 people (2 +6). The partner chooses its guests but they can decline the invitation if they wish. Lunch is a networking moment to use to discuss with other stakeholders.

6) How are commissions? Can we choose the session?

End-users are required to register for a session of one of the 5 commissions (each commission is divided in two so as not to have too large groups and thus ensure the interactivity of exchanges). They can at first choose 2 commissions. Depending on the places available, they will be allocated their final commission in the days following their request.

Each session lasts 2 hours. It is composed of fifteen end users and 3-4 partners. The committees are chaired by end-users only and moderated by a professional moderator who ensures the smooth running of the debates in French. Each commission will be the subject of a synthesis carried out by the moderators and validated by the presidents with restitution in plenary assembly on Wednesday morning. All summary sheets will be made available to all BEFORE participants.

7) Can we change session or commission?

Yes, subject to availability. Registrations are on a first-come, first-served basis.

8) When will the commission programme be available?

The presidents are working on their commission content, and an initial submission on major topics is expected in late May. More details will then be provided in late June. You will be sent a programme before the summer so that you can prepare. To improve the interactivity of the debates, you can share your expectations and suggest topics before the event on your personal space.

9) Can we have the information contacts of commissions attendees?

Partners registered for a session will receive a list of participants in that session (first and last name, title and company) but no contact information. A face book will be prepared for each session. The BEFORE is above all a networking event. Focus on speaking with people personally and feel free to hand out your business card!

10) What are meet-ups?

Meet-ups are small-scale events (6-8 people) offered by lawyers and experts who will discuss regulatory or legal issues in a very practical way. They are open by registration to all Before participants (partners and guests). Each meetup lasts 45 minutes and will be played twice in the afternoon at 14:30 and 17:15

11) How is run the communication of the BEFORE?

BEFORE will not be the subject of external media communication: There are no journalists representing a media and participants must commit in writing not to communicate on BEFORE content via social networks

12) What is the timeline of the BEFORE?

BEFORE starts on Tuesday, October 9, 2018 in the morning and ends on Wednesday, October 10 at 11 am just before the opening conference of Les Assises. All Tuesday work takes place at Le Meridien Sea Club and Wednesday at Grimaldi Forum.

Tuesday 9 October 2018

11:30 - 12:30: Roundtables by Commission

12:30 - 13:45: Sit-down lunch. Tables with the companies name.

14:00 - 16:00: SESSION A of Commissions

14:30 - 15:15: 1st session of Meet-ups

16:00 - 16:30: Break & networking

16:30 - 18:30: SESSION B des Commissions

16:30 - 17:15: 2nd session of Meet-ups

18:30 - 18:45: Break

18:45 - 19:30: Plenary conference

20:30: Prestigious evening event at the Deck of the Monte-Carlo Beach

Wednesday 10 October 2018

09:00: Welcome coffee at the Grimaldi Forum

09:30 - 10:30: Plenary conference at the Grimaldi Forum: Commission reporting

11:30: Opening of Les Assises